



BERKSHIRE HATHAWAY, COMMERCIAL DIVISION is built on the long-lasting tradition and integrity of the brand.

Our unique client relationships center around a team of professionals working together to provide seamless service in accomplishing positive client results.

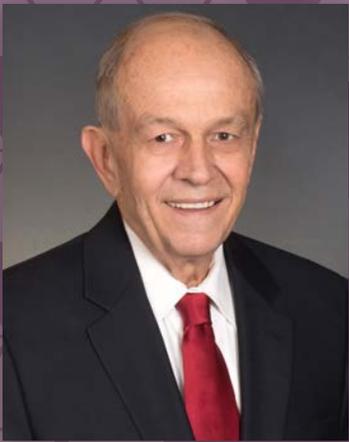
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In addition to their highly qualified commercial real estate expertise, **BERKSHIRE HATHAWAY, COMMERCIAL DIVISION** team members come from a variety of professional backgrounds, bringing with them specific and diversified knowledge.

We support our team with leading-edge research tools, providing a visual comparison of the current market and selections of properties.

BERKSHIRE HATHAWAY, COMMERCIAL DIVISION consists of over 35 years of commercial accomplishments representing all property types from office, retail, industrial, multi-family, land and special properties. These transactions include leasing, sales and consulting.

Along with our extensive contacts, commercial prospects are continuously generated by our highly acclaimed residential sales associates. **BERKSHIRE HATHAWAY, COMMERCIAL DIVISION** is also affiliated with one of the leading national real estate brands. Our combined resources provide regular opportunities for more personal units and the advantage of varied and global sources to maximize prospect reach.



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BERKSHIRE HATHAWAY
HomeServices

Premier Properties

COMMERCIAL DIVISION

"A Commitment to Professionalism at the Highest Level"

As VP of Commercial Services, John McFarlin oversees all commercial activity for the company including leases, mergers and acquisitions, and sales.

McFarlin has more than 30 years of commercial real estate experience, having represented commercial clients in liquidations and investment opportunities as a sales associate, general manager and owner of a local commercial company which, under his leadership, was among the Top 15 commercial brokerages in the franchise globally for nine consecutive years. His extensive experience in public speaking and as an author further enhances his ability to provide positive direction and leadership for accelerated individual and company performances along with a superior education and training model.

"BERKSHIRE HATHAWAY, COMMERCIAL DIVISION is a perfect company to launch an extremely competitive and professional commercial division," says McFarlin. "With its existing tradition of superior integrity, diversified locations, state of the art tools and exceptional leadership make BERKSHIRE HATHAWAY, COMMERCIAL DIVISION a perfect environment for commercial excellence."

Prior to joining BERKSHIRE HATHAWAY, COMMERCIAL DIVISION, McFarlin was the National Director of a large national firm responsible for the inception and implementation of the company's Business Model. In that role, McFarlin worked in conjunction with the

senior management teams across a family of companies to ensure a consistent marketing image and uniform business practice standards to provide service continuity for commercial clients on a nationwide basis. In 2014 his efforts were honored with the company's most prestigious award.

McFarlin was also responsible for establishing new commercial operations to compliment markets with an established residential real estate presence, implementing a more robust national presence. He also designed a commercial referral program, which leveraged the depth and breadth of the residential real estate organization to benefit commercial sales associates and clients.

A native of West Virginia, McFarlin holds an active broker's license in Texas and Florida; earned a bachelor's degree from West Virginia Wesleyan, and a master's degree from Northeastern Oklahoma University, where he also coached football and was an instructor. McFarlin also continued his post-graduate work at the University of Arkansas. John and his wife, Ginny, live in Spring, Texas, and have two children John II and Jennifer, along with two grandchildren Henry Garrett and Josephine Grace.